



THINKING ABOUT SELLING YOUR HOME?

Let us help you!



Deciding to
sell

So you have decided to sell your property. Before anything else, it is a good idea to sit down and clarify your motivations and draw up a basic time frame for the selling process.



Select an agent
and price

We will ensure that you maximize your opportunities in the current real estate market. With over 11 years of experience, we've grown connections within the community and know the best marketing methods for your property.



Prepare to
sell

It's important to increase the appeal of your home. We'll guide you along the way to ensure your home is ready to show. From curb appeal to property repairs and staging, we'll help!



Accept an
offer

It is our job to find a win-win agreement that is beneficial to all parties involved. You may even have to deal with multiple offers before ratifying. As your agents, we will guarantee a thorough and objective assessment of each offer to help you make the right choice.



Escrow &
Inspections

At this stage, inspections, appraisals and contingencies will be completed. Negotiations are often needed throughout this step, so it's important to work with an agent you trust.



Close!

It's time to cancel your utilities, gather up your keys and prepare to move! The closing attorney will provide your settlement statement and then it's time to sign.

SEE HOW MUCH YOUR
HOME IS WORTH



PREVIOUS LISTINGS

BY THE CARMILLA RENÁ PROFESSIONALS



928 Ashley Ave, Charleston

- Double ended: brought buyer
- Under contract in less than 30 days
- List price: \$575,000
- Sold price: \$575,000



92 Morris Street, Charleston

- Double ended: brought buyer
- Under contract within 40 days
- List price: \$425,000
- Sold price: \$415,000



430 Abelia Lane, Summerville

- Sold over asking
- List price: \$470,000
- Sold price: \$475,000
- Under contract in less than 47 days



1406 Foxtail Pine Road, Ladson

- Under contract within 2 days
- Sold at asking
- List price: \$399,000
- Sold price: \$399,000



860 Forrest Drive, Charleston

- Marshfront in Governors Cay
- List price: \$684,900
- Sold price: \$637,500
- **Motivated Sellers!***



369 Mercantile Road, McClellanville

- Under contract within 1 day
- Sold at asking
- List price: \$450,000
- Sold price: \$450,000

PAST SATISFIED CLIENTS

Kirsten L.

"Working with Carmilla Rená Brown has been a pleasure! Carmilla Rená is very knowledgeable of the current, changing market in the Charleston and surrounding areas. She has exceeded our expectations in representing us as her clients in every aspect of our process. She stays positive, helpful, open, and transparent throughout. She has been reliable and available for any questions we have had. We thoroughly trusted her to represent us with the utmost professionalism during the selling of our old home and buying of our our new dream home! We highly recommend Carmilla Rená Brown!!!"



David H.

My wife and I have worked with Carmilla Rená on four separate transactions--the first of which included looking at more than 65 homes (seriously!) -- and she never wavered in her patience, creativity, persistence, and passion for helping us find the right home. We have worked with a lot of realtors over the past 30 years, and Carmilla Rená is the best one, by far, and she is always available! Work with her - you will be glad you did!



Alyssa M.

"Carmilla is the best person to have to sell your home. She was knowledgeable, helpful, and thorough throughout the entire process. Her honesty and professionalism made the experience easy."



Vicki B.

My experience working with Rená was wonderful! She was fantastic at keeping up with communication & checking in with me. After looking for 2 months she stayed patient and was ready to hop on an offer once I found the right place. Being new to the area, Rená helped Tremendously with her vast knowledge of the surrounding areas, and always had the answers to my questions. I highly recommend Carmilla Rená whether you're moving within Charleston or moving here from out of state.



THE CARMILLA RENÁ PROFESSIONALS

KELLER WILLIAMS REALTY GREATER CHARLESTON
REAL ESTATE PROFESSIONAL SINCE 2012

2022 Top 6 Individual Producer at KW - Mount Pleasant
Certified Institute For Luxury Home Marketing Member
Certified Keller Williams Luxury Member
Over 24 Million in Sales Volume from 2021-2022